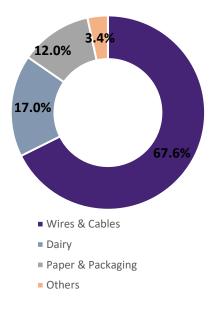
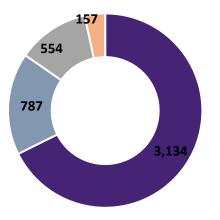


# GADWA for Industrial Development Announces its Consolidated Results for the period starting the establishment of the company until the 30<sup>th</sup> of June, 2022

#### Revenue Breakdown (%)



Revenue Breakdown (EGP mn)



- Wires & Cables
- Dairy
- Paper & Packaging
- Others

**15th of August 2022 | Cairo |** Gadwa for Industrial Development (GDWA.EY on the Egyptian Exchange), a leading Industrial company, formed as a result of the horizontal split of Pioneers Holdings in October of 2021, released its consolidated financial results for the period starting the establishment of the company until the 30th of June, 2022.

After the split, GADWA acquired all Industrial assets previously owned by Pioneers Holding Company. The company recorded a net income after minority interest of EGP 176 million, and revenues of EGP 4.63 billion for the period starting the establishment of the company until the 30th of June, 2022.

The company's total assets for the end of H1 2022, were EGP 8.1 billion, while shareholders' net worth was EGP 2.55 billion. The company recorded a gross profit margin of 18.2%, and a net profit margin of 6.1%, while Earnings-Per-Share was EGP 0.17.





## Note from the Chairman

As a leader in high-growth industry sectors, Gadwa for Industrial Development has shown significant growth in the first half of 2022. The Group continues to expand and enhance its multi-sector target by operating in infrastructure-related industries such as wires and cables, FMCG, and packaging.

With ongoing global instability, we continue to shield ourselves by finding alternative solutions to any risk that may affect operations. We have progressively but reasonably adapted our prices to the market, helping us deliver on our promises while also achieving our profitability margin.

Electro Cables has been performing at an upward momentum, achieving strong top-line figures. This is the result of an increase in the medium-voltage product line's capacity in one of Electro Cables Plants. On a consolidated level, profit margins grew when the cost of raw materials started declining while the prices of finished goods remained stable, in addition to the company's efforts to maintain a decent share in the megaprojects sector. Despite the current economic turmoil, the market remains in high demand.

Our revenue stream from the Wires & Cables sector contributed the most, accounting for 67.6 % of total revenue, followed by the Dairy segment at 17% and the Paper & Packaging sector at 12 percent%.

Our goal is to meet customer demands by providing high-quality products, while also aiming to be the industry leader in each segment. This entails earning their trust through continuous performance and excellence, while also maintaining our principles and ethical standards.



## **Key Subsidiaries Highlights**

## **Electro Cables**

(EGP mn)	H1 2022	H1 2021	% Change	Q2 2022	Q2 2021	% Change
Revenue	2,312	1,134	104%	1,244	702	77%
Gross Profit	400	137	192%	243	89	174%
Gross Profit Margin	17%	12%	-	20%	13%	-
Operating Profit	303	85	256%	190	63	203%
<b>Operating Profit Margin</b>	13%	7%	-	15%	9%	-
Net Profit	191	108	76%	119	99	20%
Net Profit Margin	8%	10%	-	10%	14%	-

#### \*Consolidated Financials

The Company had tremendous top-line growth in the first six months of 2022, with revenues reaching EGP 2,312 million, up 104% y-o-y from EGP 1,134 million in H1 2021. The company's net profit, at the end of the first half, increased by a decent growth rate of 76%. In Q2 2022, the company made decent top-line figures, reaching a 77% increase in revenues compared to Q2 2021.

## **Universal Paper & Packaging**

(EGP mn)	H1 2022	H1 2021	% Change	Q2 2022	Q2 2021	% Change
Revenue	396	273	45%	207	151	38%
Gross Profit	51	33	55%	31	20	57%
Gross Profit Margin	13%	12%	-	15%	13%	-
Operating Profit	39	26	51%	24	16	51%
Operating Profit Margin	10%	9%	-	12%	10%	-
Net Profit	21	15	41%	13	9	39%
Net Profit Margin	5%	5%	-	6%	6%	-

Unipack was able to increase its revenues by 45%, from a top-line EGP 273 million in H1 2021 to EGP 396 million in H1 2022. It ended the period with a decent net profit growth rate of 41%. The company was able to make an overall increase in its Q2 2022 figures, with 38% growth in Revenues and a 39% in net profit, when compared to Q2 2021.



## **Arab Dairy**

(EGP mn)	H1 2022	H1 2021	% Change	Q2 2022	Q2 2021	% Change
Revenue	554	719	-30%	261	336	-22%
Gross Profit	128	130	-1%	74	57	+30%
Gross Profit Margin	23%	18%		28%	17%	
Operating Profit	61	32	90%	41	6	558%
Operating Profit Margin	11%	4%		15.7%	1.7%	
Net Profit	20	1.5		17	(7)	
Net Profit Margin	4%	0.2%		6.5%		

Arab Dairy was able to its operating profits by 90%, from a top-line EGP 719 million in H1 2021 to EGP 554 million in H1 2022. It ended the period with a decent net profit growth rate of 23% compared to 18% in H1 20211.

## About GADWA

Gadwa is a leading industrial development and investment company that boasts holdings in the industrial sector, particularly high growth-potential consumer-related businesses and defensive business models.

As a market leader in the industrial development sector, Gadwa has four primary pillars that each dominates within their respective sectors, locally and internationally.

# **Investor Relations Contacts**

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